# REPORT OF EXAMINATION OF THE

# CALIFORNIA CAPITAL INSURANCE COMPANY

AS OF DECEMBER 31, 2003

Participating State and Zone:

California

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Honorable Alfred W. Gross Chairman of the NAIC Financial Condition (EX4) Subcommittee Commissioner of Insurance Virginia Bureau of Insurance Richmond, Virginia

Honorable John Morrison Secretary, Zone IV - Western Commissioner of Insurance and Securities Montana Department of Insurance Helena, Montana

Honorable John Garamendi Insurance Commissioner California Department of Insurance Sacramento, California

Dear Chairman and Commissioners:

Pursuant to your instructions, an examination was made of

#### CALIFORNIA CAPITAL INSURANCE COMPANY

(hereinafter referred to as the Company) at its home office located at 2300 Garden Road, Monterey, California 93940.

#### SCOPE OF EXAMINATION

The previous examination of the Company was made as of December 31, 1998. This examination covers the period from January 1, 1999 through December 31, 2003. This examination was conducted pursuant to the National Association of Insurance Commissioners' plan of examination.

The present examination included a review of the Company's practices and procedures, an examination of management records, tests and analyses of detailed transactions, an evaluation of assets, and a determination of liabilities as of December 31, 2003, as deemed necessary under the circumstances. The examination was conducted concurrently with the Company's California subsidiaries, Eagle West Insurance Company and Monterey Insurance Company.

In addition to those items specifically commented upon in this report, other phases of the Company's operations were reviewed including the following areas that require no further comment: corporate records; fidelity bonds and other insurance; officers', employees' and agents' welfare and pension plans; growth of company; loss experience; business in force by states; and sales and advertising.

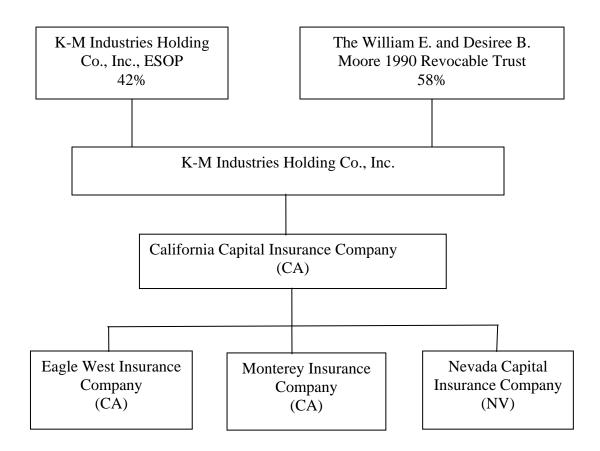
#### **COMPANY HISTORY**

The Company was incorporated under the laws of California on April 4, 1898 as Ventura County Mutual Fire Insurance Company. The bylaws were amended on January 1, 1966 changing the plan of operation to that of a general mutual from a county mutual, and adopting the title California Mutual Insurance Company. On December 31, 1985, the policyholders approved a change in the ownership structure through a demutualization plan, converting the Company into a stock company. During the demutualization process, Kelly-Moore Paint Company, Inc. purchased all 190,000 outstanding shares of common stock. Immediately following, the Company changed its name to Calmutual Insurance Company. On February 11, 1987, the Company's name was changed to California Capital Insurance Company.

On September 10, 1999 the Company increased the par value of its common stock from \$7 per share to \$14 per share to comply with California Insurance Code Section 700.01. On October 18, 1999, an Employee Stock Ownership Plan (ESOP) was implemented with the purchase of 42% of the Series "I-B" Tracking Stock of K-M Industries Holding Co., Inc. The William E. Moore and Desiree B. Moore 1990 Revocable Trust retained 58% ownership.

#### MANAGEMENT AND CONTROL

The Company is a member of an insurance holding company system of which William E. and Desiree B. Moore are the ultimate controlling persons. The following chart depicts the interrelationship of the companies within the holding company system:



#### **Directors**

Name and Residence

Peter M. Cazzolla Carmel Valley, California **Principal Business Affiliations** 

Chief Executive Officer and President California Capital Insurance Company

#### **Directors** (continued)

Name and Residence Principal Business Affiliations

William E. Moore Chairman of the Board

Woodside, California K-M Industries Holding Co., Inc.

Desiree B. Moore Director

Woodside, California K-M Industries Holding Co., Inc.

#### **Principal Officers**

Name <u>Title</u>

Peter M. Cazzolla Chief Executive Officer and President Edward T. Mines Vice President of Finance, Secretary and

Treasurer

Thomas H. Scherff Vice President of Claims

Robert D.Winn Vice President of Underwriting and

Field Operations

### **Management Agreements**

Allocation of Federal Income Taxes Agreement: This agreement is between Kelly-Moore Paint Company, Inc. and the Company and its subsidiaries, Eagle West Insurance Company (EWIC), Monterey Insurance Company (MIC) and Nevada Capital Insurance Company (NCIC). It provides for allocation of the year-end consolidated tax liability among participants in the agreement. The year-end tax liability is computed on a consolidated basis; however, each participant's tax provision is calculated individually.

Management Services Agreement: This agreement is between the Company and its subsidiaries, EWIC, MIC and NCIC. Under the terms of the agreements, the Company provides sales, reinsurance, underwriting, claims payments, investment and various other administrative services to its subsidiaries based on actual cost. This agreement was submitted to the California Department of Insurance when NCIC was added to the reinsurance agreement in 2002.

#### TERRITORY AND PLAN OF OPERATION

As of December 31, 2003, the Company was licensed to transact business in Arizona, California, Idaho, Montana, Nevada, and Texas. The Company is also an authorized reinsurer in Oregon.

Direct premiums in 2003 totaled \$192.1 million, of which 99% were written in California. The principal lines of business written during 2003 were commercial multiple peril (37%), homeowners multiple peril (19%), private passenger auto liability (14%), and auto physical damage (11%). The Company also wrote a small amount of fire, allied lines, farmowners multiple peril, inland marine, earthquake, other liability—occurrence, commercial auto liability, burglary and theft, and boiler and machinery insurance.

Business for the Company is produced entirely by independent agents and brokers. There were approximately 335 agents and 2 brokers appointed by the Company as of the examination date.

The Company operates on a joint basis with its subsidiaries Eagle West Insurance Company (EWIC), Monterey Insurance Company (MIC) and Nevada Capital Insurance Company (NCIC), pursuant to an inter-company reinsurance pooling agreement. Each company uses a different marketing approach. The Company and EWIC write all standard lines of business on a preferred basis. MIC writes direct commercial multiple peril business at deviated rates. NCIC writes policies only in Nevada.

Underwriting for personal lines is performed at the Company's home office. Commercial lines underwriting is performed at the branch level for amounts within the authority of the branch. Larger policies are underwritten at the home office. Underwriting for farm business is done exclusively at the Modesto branch.

In addition to a claims office in Bakersfield, California, the Company has branch offices in Anaheim, Camarillo, Ferndale, Modesto, Monterey, Sacramento, San Diego, and San Jose, California.

#### REINSURANCE

#### **Inter-company Reinsurance Pooling**

Effective January 1, 1989, the Company entered into a quota-share reinsurance pooling agreement with Eagle West Insurance Company (EWIC) and Monterey Insurance Company (MIC) to combine and distribute the results of each company's underwriting operations. The agreement authorizes the Company to collect and receive all premiums, to adjust and pay all losses and to reinsure or cancel all contracts and policies for the pool. Nevada Capital Insurance Company (NCIC) was added to the agreement effective January 1, 2002. EWIC, MIC and NCIC cede 100% of all premiums, losses, loss adjustment expenses and most underwriting expenses to the Company, which then retrocedes a prorated amount to each company based on the following pooling percentages:

California Capital Insurance Company	70%
Eagle West Insurance Company	10%
Monterey Insurance Company	10%
Nevada Capital Insurance Company	10%
Total	100%

This agreement was determined to be in compliance with applicable statutes of the California Insurance Code and approved by the California Department of Insurance.

#### Assumed

The Company assumed a 4.5% share of the Mutual Reinsurance Bureau's (MRB) Regional Catastrophe pool during 2001, 2002 and 2003. The Company's 4.5% share covers a maximum risk of \$900,000 per risk.

#### Ceded

The following is a summary of principal reinsurance agreements in effect as of December 31, 2003. All reinsurers are authorized unless indicated otherwise. Reinsurers with less than 5% participation have been accumulated and listed in aggregate.

Type of Contract	Reinsurer(s)	Company's Retention	Reinsurer's Limits
Property Excess			
First Layer Excess	Motors Insurance Corporation	\$500,000 per risk	\$250,000 per risk and \$750,000 per occurrence
Second Layer Excess	Motors Insurance Corporation	\$750,000 per risk	\$250,000 per risk and \$750,000 per occurrence
Third Layer Excess	Motors Insurance Corporation	\$1,000,000 per risk	\$5,000,000 per risk and \$10,000,000 per occurrence
Casualty Excess			occurrence .
First Layer Excess	Motors Insurance Corporation	\$500,000 per occurrence	\$250,000 per occurrence
Second Layer Excess	Motors Insurance Corporation	\$750,000 per occurrence	\$250,000 per occurrence
Third Layer Excess	Motors Insurance Corporation	\$1,000,000 per occurrence	\$5,000,000 per occurrence
Property Catastrophe Excess		occurrence	
First Layer Excess	Mapfre Reinsurance Corporation (10%) Odyssey America Reinsurance Corporation (6%) PXRE Reinsurance Corporation (6%) Lloyd's Syndicate #2001 (15%) Various companies (4.0) Nonadmitted: Arch Reinsurance Company (5%) Axis Specialty Limited (20%) Hannover Re (Bermuda) Ltd. (8%) Montpelier Reinsurance Limited (6%) SPS Reassurance (15%) Various companies (5%)	\$5,000,000	95% of \$5,000,000 per occurrence (annual limit of 95% of 10,000,000)
Second Layer Excess	Converium Reinsurance Inc. (10%) Lloyd's Syndicate #2001 (15%) Various companies (12%) Nonadmitted: Arch Reinsurance Company (5%) Axis Specialty Limited (20%) Hannover Re (Bermuda) Ltd. (6%) Montpelier Reinsurance Limited (6%) Platinum Underwriters Reinsurance, Inc. (5%) SPS Reassurance (9%) Various companies (5%)	\$10,000,000	95% of \$10,000,000 per occurrence (annual limit of 95% of \$20,000,000)

Type of Contract	Reinsurer(s)	Company's Retention	Reinsurer's Limits
Third Layer Excess	Coverium Reinsurance Inc. (10%) Mapfre Reinsurance Corporation (9%) Lloyd's Syndicate #2001 (15%) Various companies (10%) Nonadmitted: Arch Reinsurance Company (5%) Axis Specialty Limited (18%) Hannover Re (Bermuda), Ltd. (6%) Montpelier Reinsurance Limited (6%) Platinum Underwriters Reinsurance, Inc. (5%) SPS Reassurance (9%) Various companies (7.0%)	\$20,000,000	95% of \$15,000,000 per occurrence (annual limit of 95% of \$30,000,000)
Top Layer Excess	Mutual Reinsurance Bureau: Employers Mutual Casualty Company (25%) Farmers Mutual Hail Insurance Company of Iowa (25%) Nonadmitted: Auto-Owners Insurance Company (25%) Motorists Mutual Insurance Company (25%)	\$35,000,000	100% of \$15,000,000 per occurrence not to exceed 100% of \$30,000,000 with respect to all occurrences during each contract year

#### **ACCOUNTS AND RECORDS**

#### **Information System Controls**

A review was made of the Company's general controls over its information systems. As a result of the review, weaknesses were noted in areas such as operations controls and logical access controls. The weaknesses noted were presented to the Company along with recommendations to strengthen its controls. The Company agreed to evaluate these recommendations and make appropriate changes to strengthen its information systems controls.

In 1998, the Company implemented a new claims database system. At that time, historical claim data was not carried over to the new system, though accounting still tracked this data. It is recommended in future application changes that historical data be transferred to any new applications.

# FINANCIAL STATEMENTS

The financial statements prepared for this examination report include:

Statement of Financial Condition as of December 31, 2003

Underwriting and Investment Exhibit for the Year Ended December 31, 2003

Reconciliation of Surplus as Regards Policyholders from December 31, 1998 through December 31, 2003

## Statement of Financial Condition as of December 31, 2003

<u>Assets</u>	Ledger and Nonledger Assets	Assets Not Admitted	Net Admitted Assets	Notes
Bonds Common stocks	\$ 220,264,605 41,728,102	\$	\$ 220,264,605 41,728,102	
Cash, cash equivalents and short-term investments	4,912,977		4,912,977	(1)
Other invested assets	20,000,000		20,000,000	
Investment income due and accrued	2,944,508		2,944,508	
Uncollected premiums and agents' balances				
in course of collection	6,145,182	168,529	5,976,653	
Deferred premiums, agents' balances and installments				
booked but deferred and not yet due	13,093,628		13,093,628	
Amounts recoverable from reinsurers	261,671		261,671	
Current and federal income tax recoverable	369,328	0.40.	369,328	
Net deferred tax asset	7,478,800	868,700	6,610,100	
Electronic data processing equipment	2,904,984	1,977,376	927,608	
Furniture and equipment	665,803	665,803	5 440 400	
Receivables from parent, subsidiaries, and affiliates	6,449,483	200 400	6,449,483	
Other assets nonadmitted	290,400	290,400	<b>5</b> 10 <b>5</b> 11	
Aggregate write-ins for other than invested assets	1,037,065	317,554	719,511	
Total assets	\$ 328,546,536	<u>\$4,288,362</u>	<u>\$ 324,258,174</u>	
<u>Liabilities</u> , <u>Surplus and Other Funds</u>				
Losses Loss adjustment expenses Commissions payable, contingent commissions and other similar charges Other expenses Taxes, licenses and fees Unearned premiums Advance premium Ceded reinsurance premiums payable Funds held by company under reinsurance treaties Amounts withheld or retained by the company for account of others Provision for reinsurance Drafts outstanding Payable to parent, subsidiaries and affiliates Payable for securities Aggregate write-ins for liabilities			\$ 48,252,394 20,170,813 7,195,131 2,276,327 998,261 68,856,009 1,628,926 2,882,081 18,739,910 616,559 88,991 4,850,228 1,172,468 10,486,250 699,547	(2) (2)
Total liabilities			188,913,895	
Common capital stock Gross paid-in and contributed surplus Unassigned funds (surplus)		\$ 2,660,000 22,887,034 109,797,246		
Surplus as regards policyholders			135,344,279	
Total liabilities, surplus and other funds			<u>\$324,258,174</u>	

# <u>Underwriting and Investment Exhibit</u> for the Year Ended December 31, 2003 <u>Statement of Income</u>

<u>Underwriting Income</u>		
Premiums earned		\$133,383,721
Deductions:		
Losses incurred Loss expenses incurred Other underwriting expenses incurred	\$68,330,582 16,139,971 48,235,628	
Total underwriting deductions		132,706,181
Net underwriting gain		677,540
Investment Income		
Net investment income earned Net realized capital gains	\$ 9,822,388 	
Net investment gain		11,566,725
Other Income		
Net loss from agents' or premium balances charged off Finance and service charges not included in premiums Aggregate write-ins for miscellaneous income	\$ (171,068) 1,136,747 38,514	
Total other income		1,004,192
Net income before federal and foreign income taxes Federal and foreign income taxes incurred		13,248,458 5,314,910
Net income		\$ 7,933,548
Capital and Surplus Acco	<u>ount</u>	
Surplus as regards policyholders, December 31, 2002		\$ 121,667,130
Net income Change in net unrealized capital gains Change in net deferred income tax Change in nonadmitted assets Change in provision for reinsurance	\$ 7,933,548 2,973,697 1,784,300 1,074,595 (88,991)	
Change in surplus as regards policyholders		13,677,149
Surplus as regards policyholders, December 31, 2003		<u>\$135,344,279</u>

# Reconciliation of Surplus as Regards Policyholders from December 31, 1998 through December 31, 2003

Surplus as regards policyholders, December 31, 1998, per Examination

\$108,073,441

	Gain in Surplus	Loss in Surplus	
Net income	\$14,887,068	\$	
Net unrealized capital gain	5,541,928		
Change in net deferred tax	4,665,900		
Change in nonadmitted assets		818,200	
Change in provision for reinsurance		88,991	
Capital transferred from surplus (stock dividend)	1,330,000		
Surplus adjustment transferred to Capital (stock dividend)		1,330,000	
Cumulative effect of change in accounting principle	3,460,000		
Dividends to stockholders		170,118	
Aggregate write-ins for losses in surplus		206,749	
Total gains and losses	\$29,884,896	\$2,614,058	
Net Increase in surplus as regards policyholders			27,270,838
Surplus as regards policyholders,			
December 31, 2003, per Examination			<u>\$135,344,279</u>

#### COMMENTS ON FINANCIAL STATEMENT ITEMS

#### (1) <u>Cash</u>

The Company is not in compliance with California Insurance Code (CIC) Section 1100 because it lists a bank account as an asset which is not in its name. The Company has agreed to comply with CIC Section 1100 going forward. No adjustment will be made as the amount is not material.

#### (2) Losses and Loss Adjustment Expenses

The Company is not in compliance with SSAP 65, Property and Casualty Contracts, paragraph 32, because the scope paragraph of the Actuarial Opinion does not include the Reserve for Ceded Unearned Premiums, the Reserve for Direct Unearned Premiums, and the Reserve for Net Unearned Premiums. These three items are not covered elsewhere in the opinion and no disclosure has been made regarding the provision for investment income in the projected future losses and expenses for unexpired policies and the amount of reduction in unearned premium and loss reserves for salvage and subrogation, reinsurance, credits for deductibles and self insured retentions, and other statutory approved credits. It is recommended the Company comply with SSAP 65, paragraph 32. The Company is contacting its independent actuary to resolve this issue.

The California Department of Insurance (CDI), pursuant to CIC Section 733(g), retained an independent actuary for the purpose of providing a full actuarial evaluation of the Company's loss and loss adjustment expense reserves as of December 31, 2003. Based on the evaluation and the review of the work by a Casualty Actuary from the CDI, the Company's December 31, 2003 reserves for losses and loss adjustment expenses were determined to be reasonably stated and have been accepted for purposes of this examination.

#### SUMMARY OF COMMENTS AND RECOMMENDATIONS

#### **Current Report of Examination**

Accounts and Records – Information Systems Controls (Page 8): It is recommended that the Company evaluate the recommendations from the Information Systems review and make appropriate changes to strengthen its information system controls. The Company has agreed to evaluate these recommendations and make appropriate changes to strengthen its information system controls.

Comments on Financial Statement Items – Cash (Page 13): It was noted that the Company did not comply with California Insurance Code (CIC) Section 1100. The Company has agreed to comply going forward.

Comments on Financial Statement Items – Losses and Loss Adjustment Expenses (Page 13): It is recommended the Company comply with SSAP 65, paragraph 32. The Company is contacting its independent actuary to resolve this issue.

#### Previous Report of Examination

Management and Control - Management Arrangements (Page 4): It was recommended that the Company revise the "Allocation of Federal Income Taxes Agreement" to address the treatment of net operating losses and other similar items such as net capital losses, which are applied on a consolidated tax return but not eligible for application on a separate return basis. The Company has revised this agreement to comply with these recommendations.

Reinsurance - Ceded (Page 7): It was recommended that the Company amend its reinsurance agreements to meet the requirements of CIC Section 922.2(a) (2), to exclude punitive damages for California risks and to comply with Chapter 22 of the NAIC Accounting Practices and Procedures Manual. The Company is now in compliance.

Accounts and Records – Financial Reporting (Page 10): It was recommended that the Company implement procedures to ensure accurate financial reporting. The Company has implemented this recommendation.

Accounts and Records - Information Systems Controls (Page 10): It was recommended that the Company evaluate the recommendations from the Information Systems review and make appropriate changes to strengthen its information system controls. Similar deficiencies were noted during the current examination.

Comments on Financial Statement Items – Bonds and Common Stocks (Page 14): It was recommended that the Company use market values published by the NAIC's Securities Valuation Office. The Company has implemented this recommendation.

Comments on Financial Statement Items – Premiums and Agents' Balances in Course of Collection (Page 14): It was recommended that the Company age premiums and agents' balances in course of collection in accordance with the NAIC Accounting Practices and Procedures Manual (AP&P). The Company is aging overdue premiums in accordance with the AP&P.

Comments on Financial Statement Items – Electronic Data Processing Equipment (Page 14): It was recommended that the Company depreciate EDP equipment over a period not to exceed four years as required by CIC Section 1194.95. It was also recommended that the Company implement procedures to ensure complete and accurate reporting of fixed assets. The Company has implemented this recommendation.

# **ACKNOWLEDGMENT**

Acknowledgment is made of the cooperation and assistance extended by the Company's officers and employees during the course of this examination.

Respectfully submitted,

Susan Bernard, CFE
Senior Insurance Examiner
Examiner-In-Charge
Department of Insurance
State of California